



TOTAL LIFE CHANGES®

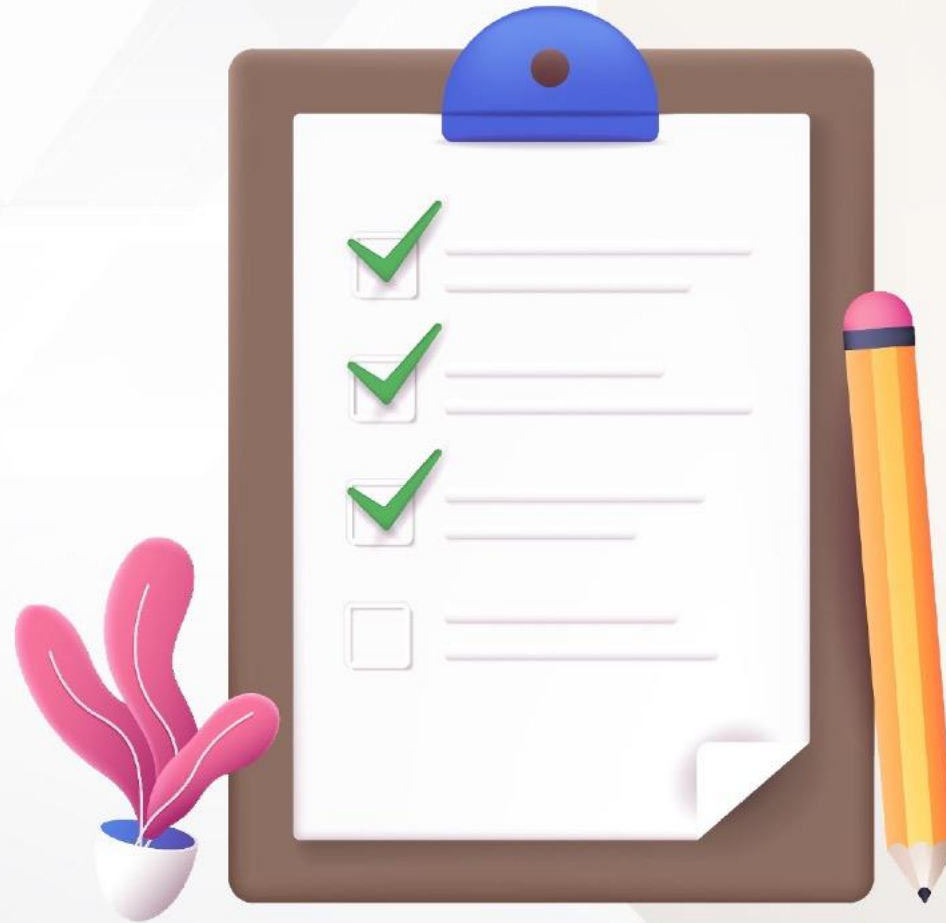
Presents

# U.L.E.A.R.N

Leadership, Earning, Attraction, Retention, & Networking

# What does it mean to set the table?

- Preparation.
- Ingredients for the menu.
- The guest list.



# Planning for Success

- Preparation requires planning.
- Proper planning leads to success.
- What are you planning for?

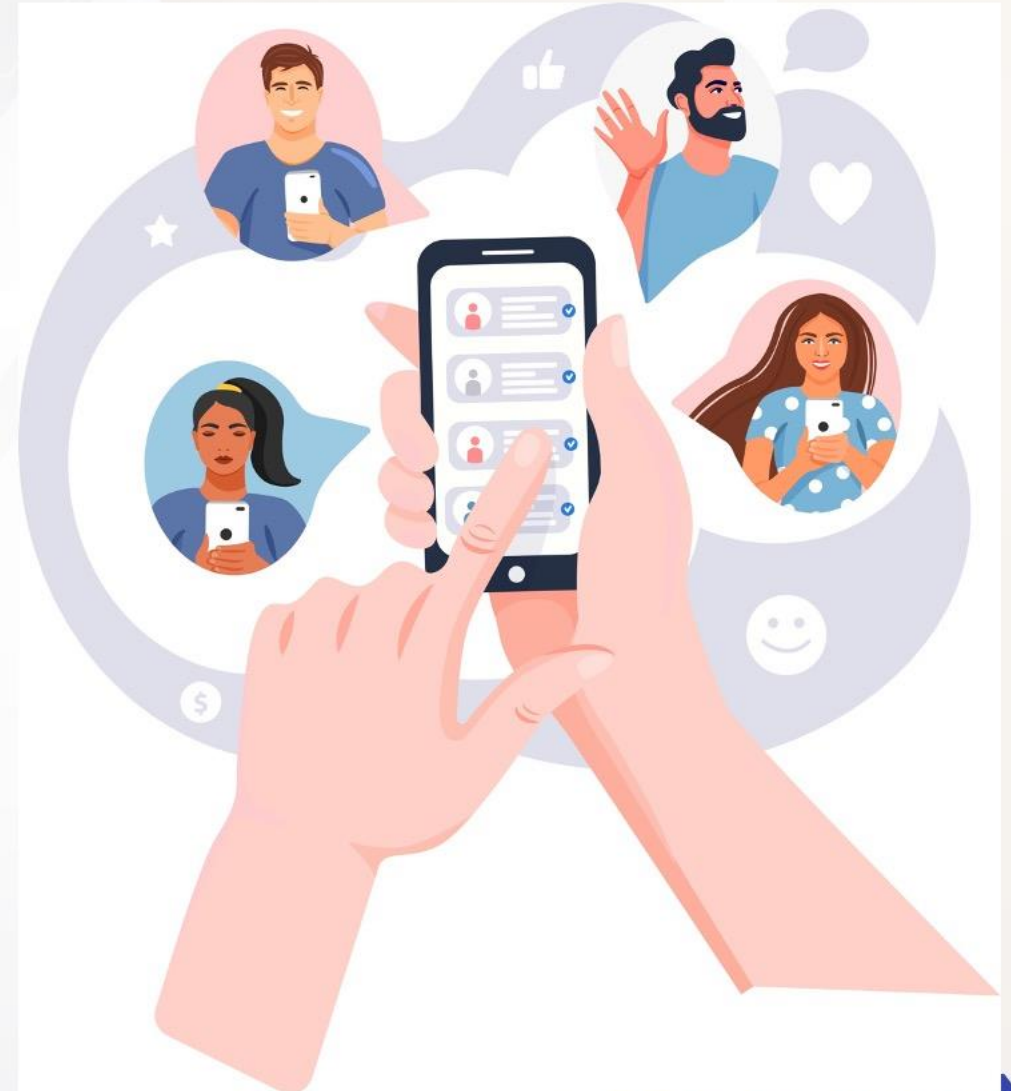
***Wave 3 and the return of  
Watermelon Iaso® Instant Tea***

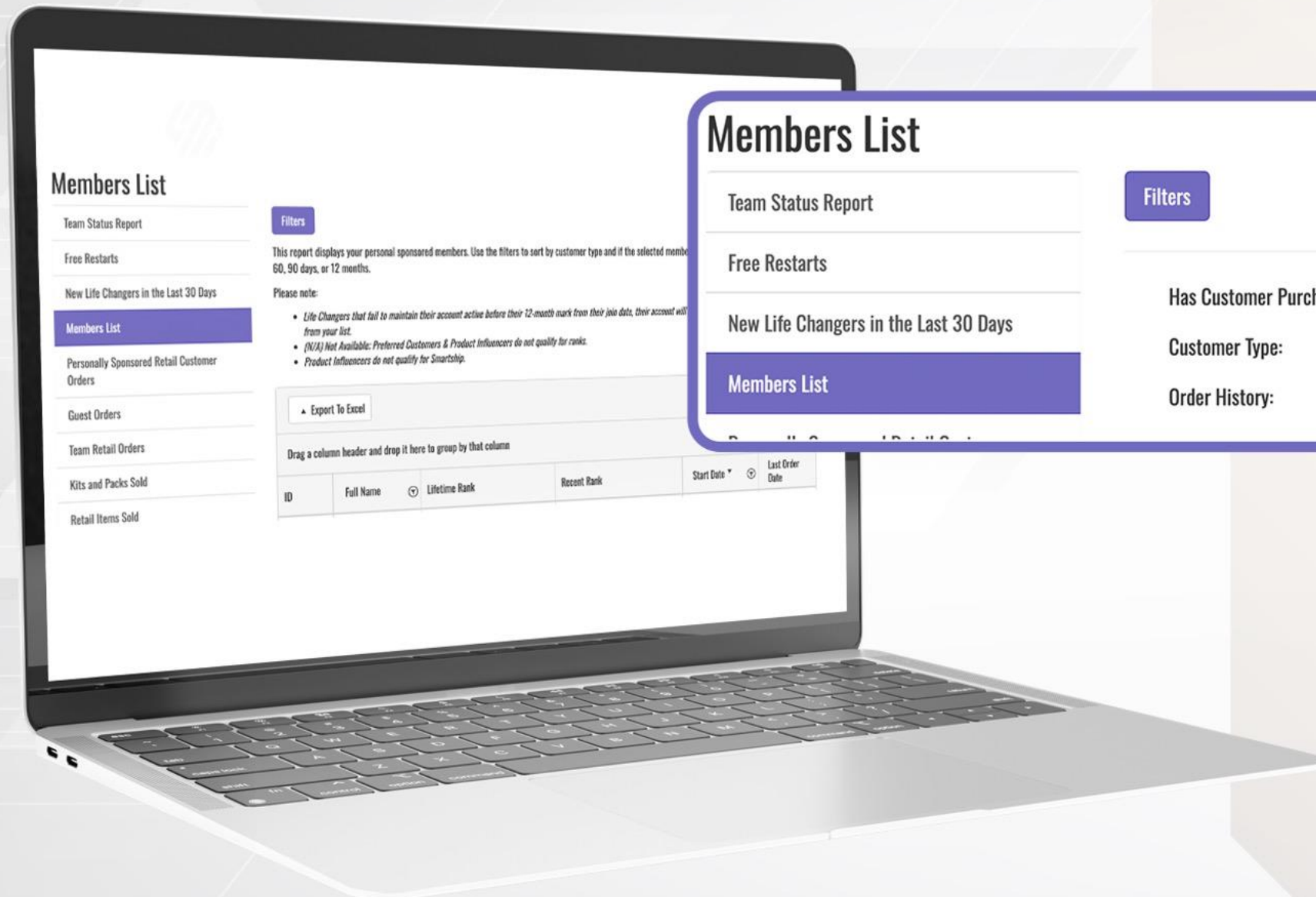




# The Guest List

- Who is invited?
- Send one message to the entire team.
- Contact all inactive LCs.
- New LCs can join and save!





## Members List

Team Status Report

Free Restarts

New Life Changers in the Last 30 Days

**Members List**

Personally Sponsored Retail Customer Orders

Guest Orders

Team Retail Orders

Kits and Packs Sold

Retail Items Sold

Filters

This report displays your personal sponsored members. Use the filters to sort by customer type and if the selected member has purchased or not purchased in the last 60, 90 days, or 12 months.

Please note:

- Life Changers that fail to maintain their account active before their 12-month mark from their join date, their account will be removed from your list.
- (N/A) Not Available: Preferred Customers & Product Influencers do not qualify for ranks.
- Product Influencers do not qualify for Smartship.

Export To Excel

Drag a column header and drop it here to group by that column

ID	Full Name	Lifetime Rank	Recent Rank	Start Date	Last Order Date
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## Members List

Team Status Report

Free Restarts

New Life Changers in the Last 30 Days

**Members List**

Filters

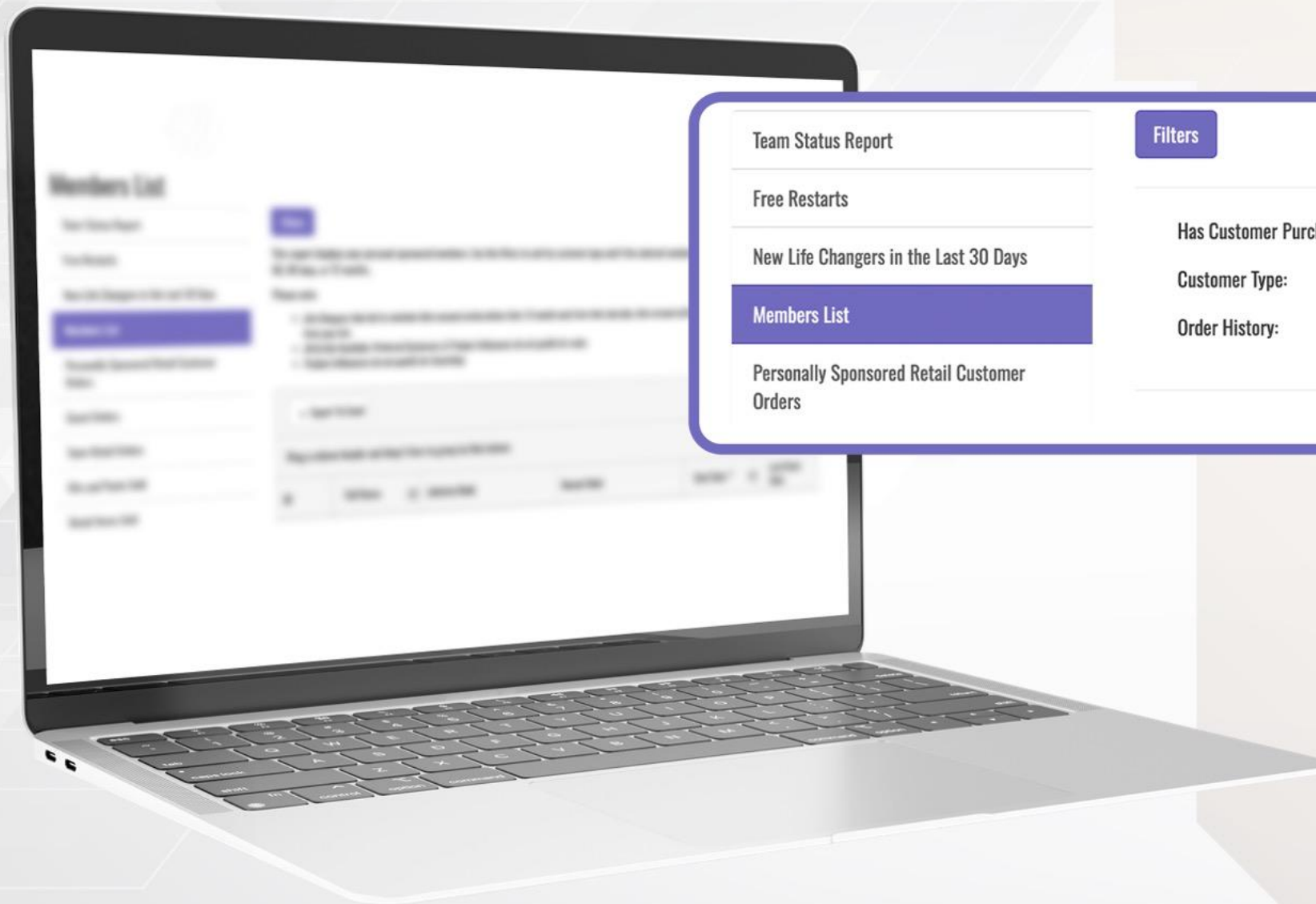
Has Customer Purchased?

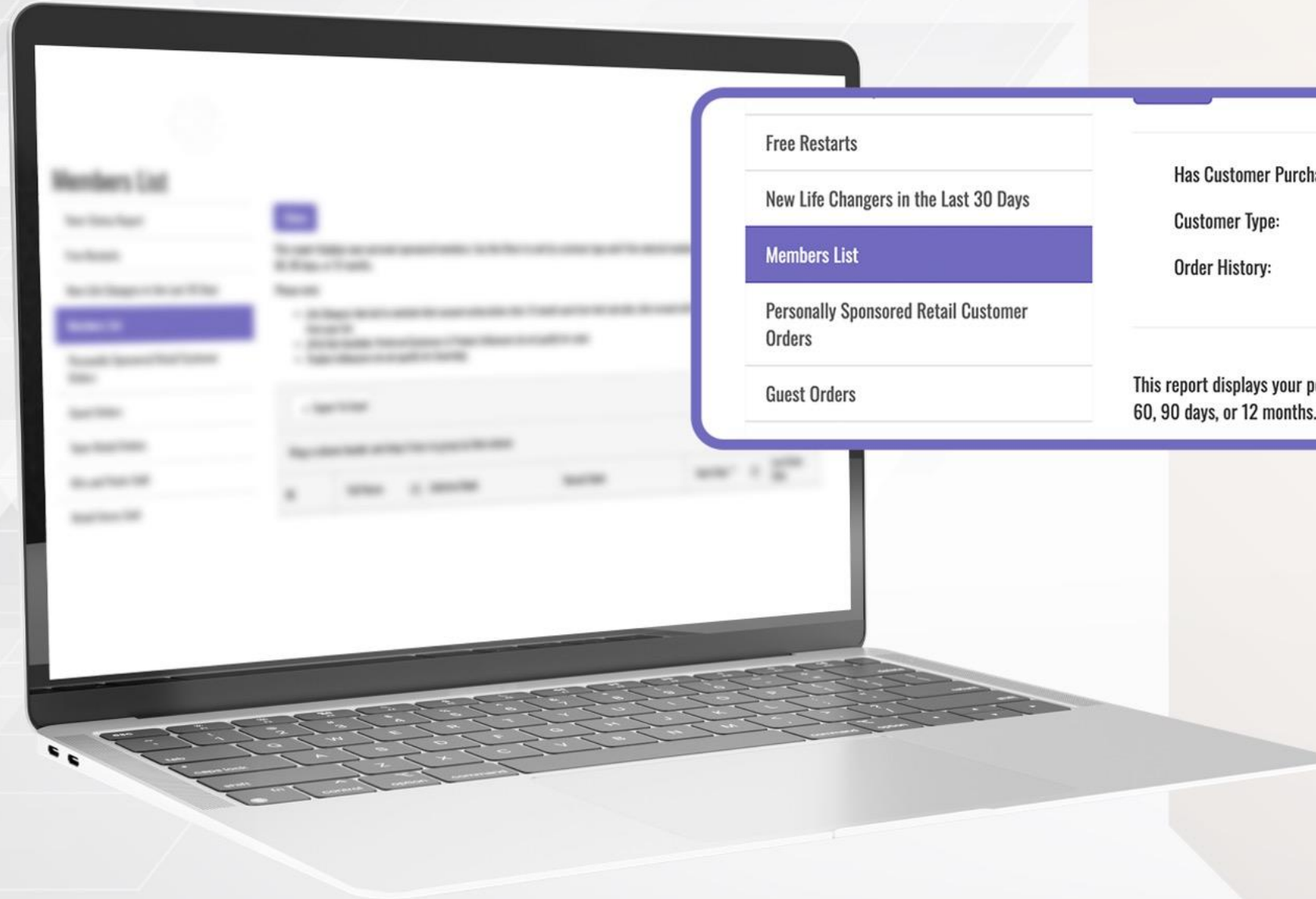
Customer Type:

Order History:

✓ Show All  
Has Purchased  
**Has Not Purchased**

All





Free Restarts

New Life Changers in the Last 30 Days

Members List

Personally Sponsored Retail Customer Orders

Guest Orders

Has Customer Purchased?

Has Not Purchased

Customer Type:

Show All

Order History:

✓ All

30 Days

60 Days

90 Days

12 Months

This report displays your personal sponsored members by customer type, 60, 90 days, or 12 months.

by customer type



# It's Time to Eat

- Serving up Fruit Punch Iaso® Instant Tea for 25% off!
- Two bags (30 sachets x 2 = 60 sachets)
- Sell **(10)** for \$25 = \$150
- \$105 profit!

# 25% OFF





# What's for Dessert

## One Week Away!

- Watermelon Iaso® Instant Tea
- Keep contacting your inactive LCs.
- Invite others to join with 25% Off Fruit Punch Iaso® Instant Tea



# The Winning Recipe!

- Invite as many guests as possible to your table.
- Prepare the menu.
- Set the table.
- Serve the information.
- Everyone eats!





# THE RETURN OF WATERMELON TEA!







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