



TOTAL LIFE CHANGES®

Presents

# U.L.E.A.R.N

Leadership, Earning, Attraction, Retention, & Networking



# TRAINING

Hosted by

**John Licari**

COO

Video and additional tools are available at: [TotalLifeChanges.com/Training](https://TotalLifeChanges.com/Training)

## Business Builder Pack



### 25X Business Builder Pack

[View Details](#)

Unleash the potential of your business with the 25X Business Builder Pack! This pack contains 25 packs of laso® Original Brewed Tea, the gentle cleansing tea loved by customers around the world. PLUS give your customers an immediate taste of what's to come with a pack of laso® Instant Tea Original! Give yourself a head start with this top-selling product.

#### Digital Starter Kit

• Select your Life Changer Kit language.\*

Select Language

Subtotal : \$359.90 USD

[Add to Cart](#)



### laso® Original Tea - 10 Pack

[View Details](#)

Beloved around the world, laso® Original Tea is a powerful blend that works to reward your body with a gentle cleanse to aid your weight-management goals. Simply brew two-and-a-half cups per day and enjoy!

#### Digital Starter Kit

• Select your Life Changer Kit language.\*

Select Language

Subtotal : \$169.90 USD

[Add to Cart](#)



### Quickstart Kit

Created to get you started simply and easily, our TLC Quickstart Pack offers you the convenience of selecting one of our Top Five Products! You also have the choice of a Digital or Physical Life Changer Kit to get you up and running!

- laso® Original Tea - 5 Pack
- laso® Instant Tea - 50 Sachets
- Resolution Drops
- NRG
- NutraBurst® 16 fl. oz

#### Digital Starter Kit

• Select your Life Changer Kit language.\*

Select Language

Subtotal : \$54.95 USD

[Add to Cart](#)

# Applying **THE 25X SYSTEM**

## Step One

Purchase The 25X Business  
Builder Pack

Get to work on your warm and cold  
market list of 100 contacts.



**25X WARM & COLD CONTACTS**

COMPLETE THE LIST OF 100 PEOPLE FROM YOUR PHONE OR SOCIAL MEDIA THAT YOU WILL CONTACT ABOUT THE IASO TEA.

Name	Phone #	Email or Social Handle	Date Contacted	Interested(Y/N)	Date of Follow-Up	Notes
1. Steve Roge	586-547-2589	SteRo@gmail	01/05/23	Y	01/08/23	Loves the tea
2. John Toker	314-487-6781	JohnTk@gmail	01/15/23	N	01/18/23	
3. Pennie Washington	486-784-3312	PenWash@gmail	02/03/23	N	02/06/23	Wants to become Life Changer
4. Tony Strum	268-431-1134	TonyS@gmail	02/11/23	Y	02/14/23	
5. Nick Rodriguez	784-148-2256	NickR@gmail	02/17/23	Y	02/20/23	
6. Melly Johns	717-204-0870	MellyJo@gmail	02/22/23	Y	02/25/23	
7.						
8.						
9.						
10.						
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12.						
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# Offer The Tea

## Step Two

- Begin contacting your 100 potential customers. Keep it super simple.  
“Hello \_\_\_\_, I hope you’re doing really well. I was wondering if you could do me a favor.”
- Wait for response. (What’s up?)
- “I finally found a weight loss product that actually works. I’m really excited about my results and I’m looking to get 25 people to try it with me for one week.”
- Wait for response. (What is it? Do I have to exercise? How much?) Etc.
- Respond to answer their questions and offer the tea for \$25.

## Talking Points

- Natural cleansing tea
- Tens of millions of packs sold globally since 2008
- Named the #1 Direct selling product in 2015



# Customer Tracking With ***THE 25X SYSTEM***

## Step Three

Work your warm and cold potential customer list and transfer the names of purchasing customers to the 25X Customer List.

**25X CUSTOMER LIST**

**FILL IN THE INFORMATION BELOW TO KEEP TRACK OF YOUR CUSTOMERS.**

Name	Date Confirmed	Quantity	Pre-Paid or Cash on Delivery	Date of Delivery	Follow-Up Date (+4 Days after Delivery)	SmartShip Offered (Y/N)	Referrals Requested (Y/N)
1. Lupe Rodriguez	02/19/23	2	Pre-Paid	02/21/23	02/25/23	Y	Y
2. Sarah Barnes		0					
3. Gary Bath		0					
4. Zak Mores	02/20/23	3	Cash on Delivery	02/22/23			
5. Mario Lopen	02/26/23	1	Cash on Delivery	02/28/23	02/26/23	Y	Y
6. John Mitch	03/03/23	1	Pre-Paid	03/01/23	03/04/23	Y	N
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# Growing Your Network With **THE 25X SYSTEM**



Business Builder Pack

**BUY**  
**\$299.95**

Explaining the 25X System to New LCs



**SELL \$25 each**  
**25X25=\$625**



**\$625-\$300=**  
**PROFIT \$325**



# 25X

Business Builder Pack

**BUY**  
**\$299.95**



**SELL \$25 each**  
**25X25=\$625**



**\$625-\$300=**  
**PROFIT \$325**

Get 10-5-2 each month for additional bonuses!

**GET G5 QUALIFIED = \$100 RETAIL+\$50 G5 BONUS**

\*Minimum of 40QV order per new customer.  
Qualify for Unlimited G5 Bonuses each month.

**GET 2 LIFE CHANGERS = \$200**

\*Enroll each new Life Changer with a 25X Business Builder Pack, get \$100/100 CV per new life changer.

**THE 10-5-2 BONUS = \$50**

After completing G5 and sponsoring two brand-new Life Changers, you must certify that you sampled a minimum of ten products.\*

**TOTAL PROFIT \$725**



# G5 Unlimited Challenge Disclaimer

The G5 Unlimited Challenge is available to any active Life Changer. Results may vary and are based on a Life Changer's individual sales skills, effort, aptitude, business experience, knowledge, and level of aspiration. Total Life Changes does not guarantee your results or success. There are some unknown risks in any business and on the Internet that we cannot foresee, which may reduce the results you experience. Total Life Changes is not responsible for your actions. The use of our products, services, and information should be based on your due diligence, and you agree that Total Life Changes is not liable for any success or failure of your business that is directly or indirectly related to the purchase and use of our products, services, and information.

In 2022, of all active\* Life Changers, the average worldwide annual income was \$240.00 however, the majority of Life Changers earned no money at all.

\*A Life Changer (LC) is "active" if he/she has a minimum of 40 QV per month, either through a qualifying purchase or a qualifying retail sale. Please see [Compensation Plan](#) and [SAGC](#).

# The G5 Challenge

**G<sup>5</sup> CHALLENGE**

**\$50**

**One-time \$50 G5 Fast Start Bonus  
(in your first 30 days)**

**G<sup>5</sup> UNLIMITED  
CHALLENGE**

**\$50 for every five brand-new customers**



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**MARCH 22 | 8 P.M. ET**

**25X TRAINING**

Register today at  
[TotalLifeChanges.com/ULEARN](https://TotalLifeChanges.com/ULEARN)

Hosted By

**ROSA GONZALEZ**

Director of International Relations



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