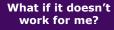
WHAT SHOULD I KNOW ABOUT BEING A LIFE CHANGER FOR TOTAL LIFE CHANGES®?

As a Life Changer with Total Life Changers (TLC), you can participate in three ways: How can I become You can purchase TLC products for your own use. involved with TLC? You can sell TLC Products to others to make retail profit. You can inspire others who want to consume or sell TLC products to become Life Changers. If your only purpose in joining TLC is to enjoy TLC products, you have the option to join as a Preferred Customer. Most people who join TLC do so as a Preferred Customer and do not participate in the business opportunity as a Life Changer. A Preferred Customer may upgrade to a Life Changer and build a business at Can I just be a any time by purchasing a Business Starter Kit for \$59.95 and completing the enrollment process. There is customer? no additional discount on product purchases as a Life Changer versus the prices paid as a Preferred Customer. Therefore, there is no need to become a Life Changer if you just want to enjoy products from Total Life Changes for yourself and/or your family. Aside from the initial Business Starter Kit (\$59.95) or International Starter Kit (\$29.95), you must purchase at least one product of your choice to become a Life Changer. Life Changers have the freedom to choose when and how to promote and sell TLC products based on their own schedule. Most Life Changers start their TLC business by working part-time and selling to people they know or What should I know meet as a way to make a little extra money. about TLC? There are no guarantees that you will earn any income. Some Life Changers will succeed, while others will not. Some factors that influence likelihood of success are time, dedication, effort, and skill. Life Changers who successfully build a sales organization typically do so over multiple years. You can earn money by selling TLC products to customers. For each customer sale, you can earn up to 50% of a product's qualifying volume in a cash commission. Retail Price: \$54.95 You can also earn additional income by inspiring others How can I earn Qualifying Volume: 40 QV to join your organization as a Life Changer. This takes a money? 50% of QV = \$20 Commission greater amount of skill, training, and ability. You cannot earn money solely by sponsoring others to join your organization. Most people concentrate on the selling TLC products to customers to earn a retail commission. In 2021, about 105,913 U.S. Life Changers participated in the TLC Business Opportunity in one or more months and about 32,941 of them earned money from their sales and the sales of those they sponsored. Here is what they typically earned **annually**, before expenses: **Annual Income Earned by First Year Life** Annual Income Earned by All Life Changers (about 32,856) in 2021 Changers (about 105,913) in 2021 About 69% (72,972) of Life Changers earned About 65% (21,321) of First Year Life no money at all. Changers earned no money at all How much can I earn in a typical year? About 31% (32,941) of Life Changers earned About 35% (11,535) of First Year Life income and the average annual earnings were Changers earned income and the average \$170.84 annual earnings were \$348.14 Top 10% (3,294) of Life Changers who Top 10% (1,153) of First Year Life Changers earned, earned an average of \$13,965.51 who earned, earned an average of \$2,081.68 annually Top 1% (329) of Life Changers who earned, Top 1% (115) of First Year Life Changers who earned an average of \$115,189.59 annually earned, earned an average of \$6,916.31 Earning commissions requires skill, consistent work, and education. As with any compensation plan, your results may vary and will be based on your aptitude, business experience, knowledge, and the amount of time dedicated. There are no guarantees concerning the level of success you may experience.



You may cancel your Preferred Customer or Life Changer account at any time. Life Changers may return the Business Starter Kit, any product, or marketing materials purchased within the last (6) months as pursuant to TLC's Policies and Procedures. Please email tlccompliance@totallifechanges.com for further assistance.

